

**Xylem Inc.**  
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## NEWS RELEASE

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### **Bell & Gossett marks new chapter of sustainability and connectivity with smart solutions at 2023 AHR Expo**

*Xylem bolsters its commitment to buildings of the future through Building Better platform*

**ATLANTA – Feb. 6, 2023** – Bell & Gossett will exhibit a range of energy-efficient systems and products at the 2023 AHR Expo, Feb. 6-8, in Atlanta, that demonstrate how it is addressing the most critical HVAC and plumbing challenges facing the commercial building industry. In addition to new products, smart enhancements and updates to existing product lines will be highlighted that illustrate how Bell & Gossett is meeting evolving industry challenges with versatile solutions.

Bell & Gossett's Building Better booth theme promotes hydronics as the solution for innovative and sustainable HVAC and plumbing systems. Building Better will also serve as an ongoing platform for Bell & Gossett to continue to identify ways to prioritize sustainability and support Xylem's overall decarbonization and net zero efforts.

"Commercial building owners need smart solutions to address sustainability priorities like net zero carbon emissions," said David Flinton, Xylem senior vice president and chief innovation, technology and product officer. "With our focus on Building Better, we are reaffirming our commitment to deliver the technology and expertise that can meet the needs of the commercial building sector today and help shape the buildings of the future."

AHR Expo attendees are invited to visit **Xylem Booth B3889** to learn more about Building Better and the work Bell & Gossett is doing to help commercial building owners navigate the regulatory, environmental and technological challenges that surround achieving decarbonization and net zero goals.

"We want to help create better futures in cities across North America," Flinton said. "This requires a focus on sustainability and innovation in everything we do — from supporting safe and efficient commercial buildings with world-class hydronics products, to education and collaboration with industry partners, to investing in our environments and communities."

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### Introducing innovative solutions for building a better future

Bell & Gossett is an industry leader in creating comprehensive service solutions to address the full scope of modern commercial building challenges. At the AHR Expo, digital solutions and high-efficiency products will be on display that highlight how Bell & Gossett is taking action to build a better future with systems that boast new levels of connectivity and compatibility. The booth will also feature Building Better resources, including a new Bell & Gossett white paper on the value of hydronics as the reliable system of choice for future-proofing commercial buildings and achieving decarbonization. Bell & Gossett representatives will be on-site to answer questions about products, with product monitor displays and product materials featuring these efficient solutions:

- **e-1510 pump with Hydrovar**  
Featuring built-in intelligence and embedded IoT connectivity, this new integrated motor and variable speed drive solution paired with the e-1510 extends pump lifecycle and reduces the cost of ownership, all in a compact, lightweight design with ratings up to 30HP (22kW) and delivering IE5 ultra-premium efficiency. Sustainability is top of mind with Xylem's permanent magnet assisted synchronous reluctance motor technology that uses a sustainable permanent magnet material without environmentally damaging rare earth metals. Other differentiators include an intuitive color interface, flexible assembly process and mobile application for optimal efficiency and convenience.
- **Digital solutions: optimize™ and Avenor**  
Bell & Gossett's digital solutions deliver cost efficiencies and a new level of connectivity through simple-to-use smart features. optimize™ is a modular condition monitoring solution that uses predictive analysis to identify potential equipment problems before they occur. Periodic monitoring of system vibration, temperature and pressure of rotating and fixed assets such as pumps, motors, heat exchangers and steam traps ensure system health and reliability. Asset health information is stored, collected and analyzed in the optimize sensor.

Avenor is a cloud-based digital app that provides alerts and data-driven insights from a Cloud Connect Device (CDD) connected to your pump station or other water infrastructure assets. This decision intelligence service increases efficiency systemwide by providing real-time, actionable data that proactively accounts for pump failures, system disturbances or other issues.

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- **High-efficiency gasketed plate heat exchangers (GPX) products**  
Bell & Gossett's newest additions to the GPX product line will include high-efficiency "X" plates for the GPX P86, P110, P45 and P55 models. Through advanced engineering, this high-efficiency technology delivers increased performance for gasketed plate and frame heat exchangers in a smaller footprint that supports heat transfer applications, such as oil cooling and more. Utilizing "X" plates can increase heat transfer thermal performance by 20%, reduce surface area by 20% and reduce material by 15%. Additionally, "X" plates will reduce operating costs and environmental impact. Standard configuration options include high-efficiency plate designations XL, XK, XM, XKXM, and XML, options of 304SS, 316SS, or Titanium plates, and Nitrile and EPDM gaskets.
- **Series e-90E Smart Pump**  
Building owners who want to build better are turning to more efficient equipment to reduce operating costs and carbon footprint. The new Series e-90E Smart Pump meets this demand by combining the industry-proven e-90 pump series with the Xylem Smart Motor — an ultra-premium IE5 permanent magnet motor — in a fully in-house integrated system that offers pump, motor and variable speed drive all in one. It is available in 12 combinations of high RPM e-90 models combined with the Xylem Smart Motor ranging up to 3HP. Installed in either horizontal or vertical applications, the robust mechanical seal lowers maintenance costs and increases its life. The pump's ability to communicate with other building systems coupled with its high-efficiency hydraulic design maximizes pump performance, lowers energy cost and helps meet government regulations.
- **TECHNOFORCE™ HVAC Packaged System**  
In response to market demand for solutions that reduce labor costs and time, the new TECHNOFORCE™ HVAC Packaged System is an all-in-one HVAC pumping system package that comes fully assembled, consisting of end-suction pumps, valves and control drives, making it a turnkey solution with a single job-site delivery. With a higher flow per square foot, it offers a higher capacity yield in a smaller footprint. Available in 40 models, most will fit through a standard 36-inch doorway, ideal for retrofit or new construction projects. Designed for primary or secondary HVAC pumping systems, the TECHNOFORCE packaged system features preconfigured part numbers to accelerate ordering and significantly cut down on lead time.

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- **Next Generation Low Water Cut Off (LWCO)**

An expansion of McDonnell & Miller's existing LWCO product line — a safety device used on commercial and residential steam boilers — the next generation LWCO includes the boilerwize™ FPC-1000, the industry's first field-programmable New Generation Control, which simplifies installation and allows for faster order fulfillment by reducing the number of models from 19 to 5. Fewer SKUs means less inventory to carry, streamlining purchasing, stocking levels and carrying costs for wholesalers and distributors. Other improvements include a patented self-cleaning probe, rugged brass construction and mobile device connectivity for boilers and system troubleshooting. The expanded product line also includes two additions to the RB series: the GuardDog® RB-24SE, the first-ever connected LWCO, and the GuardDog RB-122E, a primary cut-off for residential and commercial hot water boilers.

- **Series e-80SC-XL**

The Bell & Gossett Series e-80SC-XL enhanced centrifugal pump is a new highly efficient, split-coupled pump designed for the commercial buildings market. An expansion of the e-80SC vertical in-line pump line, the Series e-80SC-XL can reach where there is demand for higher flow and head applications. With several seal options and the addition of 10 large in-line pumps to the current e-80 offering, the e-80SC-XL meets the competitive and growing demands of the industry. In addition to best-in-class hydraulic performance with industry-leading efficiencies, the e-80SC-XL's vertical installation boasts a smaller footprint and its space-saving high-head application has low operating and maintenance costs.

### Show details

**What:** 2023 AHR Expo

**When:** Feb. 6-8

**Where:** Xylem Booth B3889, Georgia World Congress Center, Atlanta

**Highlights:** Product showcase featuring Bell & Gossett's new TECHNOFORCE™ HVAC Packaged System, Series e-80SC-XL enhanced centrifugal pump, Series e-90E Smart Pump, Next Generation Low Water Cut Off (LWCO), high-efficiency gasket plated heat exchangers (GPX), e-1510 pump with Hydrovar and digital solutions optimyze™ and Avensor.

Booth visitors can learn more about Building Better and Bell & Gossett's commitment to the buildings of the future through <https://bellgossett.com/buildingbetter>. Visit <https://www.xylem.com/netzero> to learn more about net zero strategies and Xylem's path to water utility decarbonization.

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For more information about B&G products, visit <https://bellgossett.com/> or locate a B&G representative at <https://bellgossett.com/sales-service>.

Listen to “Solving Water: A Xylem Podcast” via [Apple Podcasts](#), [Google Podcasts](#) and the [Spotify](#) app.

### Follow Bell & Gossett on social media:

- **Facebook:** [BellandGossett](#)
- **LinkedIn:** [BellandGossett](#)
- **Twitter:** [@BellGossett](#)
- **YouTube:** [BellandGossett](#)
- **Instagram:** [bellgossett](#)

### About Xylem

Xylem (XYL) is a leading global water technology company committed to solving critical water and infrastructure challenges with innovation. Our 17,000 diverse employees delivered revenue of \$5.2 billion in 2021. We are creating a more sustainable world by enabling our customers to optimize water and resource management, and helping communities in more than 150 countries become water-secure. Join us at <https://www.xylem.com/>.

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# BELL & GOSSETT IS BUILDING A BETTER FUTURE



## WHAT IS BUILDING BETTER?

Building Better is the Bell & Gossett commitment to finding solutions to the most critical HVAC and plumbing challenges facing the commercial buildings industry.

## WHY ARE WE BUILDING BETTER?

As regulatory, environmental and technological pressures around the commercial building industry escalate, we want to be at the forefront of these timely industrywide conversations. Building Better embodies this commitment.

## HOW IS BELL & GOSSETT BUILDING BETTER?

Through our world-class products, comprehensive service solutions and unmatched application expertise in the hydronics space.

## WHAT DOES IT ENTAIL?

Building Better will focus on Bell & Gossett's commitment to taking action within six pillars:

- **BUILDINGS:** Bell & Gossett supports safe, efficient and sustainable buildings through the use of quality, innovative and economical hydronic systems.
- **SOLUTIONS:** Bell & Gossett provides world-class products, comprehensive service solutions and unmatched experience in the hydronics space.
- **TECHNOLOGIES:** With an eye on the future, Bell & Gossett engineers innovative HVAC and plumbing systems with a focus on sustainability, flexibility and interconnectivity.
- **PARTNERSHIPS:** Through a wide range of industry partnerships, Bell & Gossett is an industry leader in tackling important issues and priorities in the commercial buildings space.
- **ENVIRONMENTS:** Bell & Gossett is committed to promoting sustainability in the environment through the efficient use of resources and hydronics systems to meet those objectives.
- **COMMUNITIES:** Bell & Gossett is invested in the communities of the future by advancing hydronics systems as a resilient and sustainable building solution.

# BELL & GOSSETT IS BUILDING A BETTER FUTURE

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## WHERE CAN I FIND MORE RESOURCES ABOUT BUILDING BETTER?

Visit the Building Better homepage: [bellgossett.com/buildingbetter](https://bellgossett.com/buildingbetter)

- **DOWNLOAD** the latest Bell & Gossett white paper on the value of hydronics as the modern heating and cooling solution
- **WATCH** a video on the Building Better platform.
- **READ** additional information on Building Better platform pillars, new products and more
- **BOOKMARK** the page and check back for future content that will address timely issues of sustainability, decarbonization, net zero, hydronics and more
- **FOLLOW** Bell & Gossett on social media to engage with thought leadership content and social posts promoting Building Better

## WHAT IS THE LONG-TERM PLAN FOR BUILDING BETTER?

Building Better will serve as an ongoing platform for Bell & Gossett to leverage in promoting hydronics systems as the solution of choice for modern commercial building HVAC and plumbing solutions. We will also use Building Better to continue to identify ways to prioritize sustainability and support Xylem's decarbonization and net zero efforts.

# COMMERCIAL BUILDING INDUSTRY KEY TO A GREENER FUTURE

## Addressing decarbonization challenges with hydronics



A new white paper from Bell & Gossett explores the value of hydronics in the HVAC industry's efforts to prioritize sustainability, decarbonization and net zero emissions.

A wave of new building codes, policies and regulations are driving change and creating new challenges for today's commercial building market. In the quest to build better, engineers, architects and building owners are embracing sustainable solutions and HVAC system design is at the forefront of this movement.

**HVAC SYSTEMS ACCOUNT FOR  
NEARLY HALF OF ENERGY USED  
IN U.S. COMMERCIAL BUILDINGS**

With rising energy prices and new legislation escalating demand for more efficient buildings, modern hydronics presents a viable solution to reduce HVAC systems' negative impact on the environment and promote renewable energy sources.

**THE GLOBAL HYDRONIC SYSTEMS  
MARKET IS EXPECTED TO GROW  
\$1.3 BILLION BY 2025**

When it comes to shrinking carbon footprint and maximizing return on investment, water is a winner. Based on tried-and-true principles with more than a century of success, hydronics is a demonstrated heating and cooling solution.

The legislative, cultural and economic incentives encouraging electrification and decarbonization, and the accompanying demand for low-energy and net zero buildings, collectively represent one of the greatest opportunities for the U.S. hydronics market in decades.

Check out Bell & Gossett's latest white paper to learn more about the value of hydronics as the modern heating and cooling system of choice in building a sustainable future.

Along with our trusted network of manufacturer's representatives, Bell & Gossett is taking meaningful action toward driving sustainable change.

Together, we are **BUILDING BETTER.**

# AHR 2023 PRODUCT FACT SHEET



Bell & Gossett will debut new products during the AHR Expo 2023, along with smart enhancements and extensions to existing product lines. Highlights of these smart enhancements include: remote connectivity, best-in-class efficiency from IE5 permanent magnet motor technology and a focus on solutions that reduce labor costs and save time.

Bell & Gossett will also reaffirm its commitment to solving modern building challenges with innovative hydronic HVAC and plumbing systems through its Building Better platform, an ongoing channel to support Xylem's overall decarbonization and net zero efforts.

## **NEW! E-1510 PUMP WITH HYDROVAR**

Featuring built-in intelligence and embedded IoT connectivity, this new integrated motor and variable speed drive solution is paired with the best-in-class Series e-1510 end-suction pump to extend product lifecycle and reduce the cost of ownership, all in a compact, lightweight design with ratings up to 30HP (22kW).

**Dedicated mobile application for easy commission and operation; highly efficient and sustainable IE5 PM assisted synchronous reluctance motor technology; optimized cooling system.**

## **DIGITAL SOLUTIONS: OPTIMIZE™ AND AVENSOR**

optimize™ is a modular condition monitoring solution that uses predictive analysis and features periodic monitoring of system vibration, temperature and pressure of rotating and fixed assets, such as pumps, motors, heat exchangers and steam traps, to ensure system health and reliability. Avensor is a cloud based digital app that provides alerts and data-driven insights from a Cloud Connect Device (CDD) connected to your pump station or other water infrastructure assets. Avensor provides real-time, actionable data that proactively accounts for pump failures, system disturbances or other issues.

**Cost-efficient, data-driven and simple-to-use, these tools offer a new level of connectivity that can identify potential equipment problems before they occur; asset health information is stored, collected and analyzed in the optimize sensor.**

# AHR 2023 PRODUCT FACT SHEET



## **NEW! HIGH-EFFICIENCY GASKETED PLATE HEAT EXCHANGERS (GPX) WITH "X" PLATES**

New additions to Bell & Gossett's GPX product line are high-efficiency "X" plates for the GPX P86, P110, P45 and P55 models. Through advanced engineering, "X" plate technology delivers increased performance for gasketed plate and frame heat exchangers in a smaller footprint that supports heat transfer applications, and reduces operating costs and environmental impact. Standard configuration options include high-efficiency plate designations XL, XK, XM, XKXM, and XML, options of 304SS, 316SS, or Titanium plates, and Nitrile and EPDM gaskets.

"X" plates can increase heat transfer thermal performance by 20%, reduce surface area by 20% and reduce material by 15%.

## **NEW! SERIES E-90E SMART PUMP**

Bell & Gossett's Series e-90E Smart Pump combines the industry-proven e-90 pump series with the Xylem Smart Motor — an ultra-premium IE5 permanent magnet motor — in a fully in-house integrated system that offers pump, motor and variable speed drive all in one. It is available in 12 combinations of high RPM e-90 models combined with the Xylem Smart Motor ranging up to 3HP. Installed in either horizontal or vertical applications, the robust mechanical seal lowers maintenance costs and increases its life.

Ability to communicate with other building systems coupled with high-efficiency hydraulic design maximizes pump performance, lowers energy cost and helps meet government regulations.

## **NEW! TECHNOFORCE™ HVAC PACKAGED SYSTEM**

Bell & Gossett's new TECHNOFORCE™ HVAC Packaged System is an all-in-one HVAC pumping system package that comes fully assembled, consisting of end-suction pumps, valves and control drives, making it a turnkey solution with a single job site delivery. With a higher flow per square foot of HVAC units, it offers a higher capacity yield in a smaller footprint. Designed for primary or secondary HVAC pumping systems, the TECHNOFORCE packaged system features preconfigured part numbers to accelerate ordering and significantly cut down on lead time.

Available in 40 models, with most fitting through standard 36-inch doorway, making it ideal for retrofit or new construction projects.

# AHR 2023 PRODUCT FACT SHEET



## **NEXT GENERATION LOW WATER CUT OFF (LWCO) PRODUCT LINE – EXPANDED!**

McDonnell & Miller's next generation LWCO includes the boilerwise™ FPC-1000, the industry's first field-programmable New Generation Control, which simplifies installation and allows for faster order fulfillment by reducing the number of models from 19 to 5. Other improvements include a patented self-cleaning probe, rugged brass construction and mobile device connectivity for boilers and system troubleshooting. Also included are two additions to the RB series: the GuardDog® RB-24SE and the GuardDog RB-122E. The RB-24SE features brass threads, which provide a leak-free metal-to-metal seal in residential hot water boilers, plug-and-play cables to fit most popular boilers and an optimized design with a smaller footprint, while the RB-122E is used as a primary cut-off for residential and commercial hot water boilers.

With fewer SKUs to carry in a field-configurable line, purchasing and stocking levels are streamlined; offers connected experience through remote app.

## **SERIES E-80SC-XL – EXPANDED!**

The Bell & Gossett Series e-80SC-XL enhanced centrifugal pump is a highly efficient, split-coupled pump and adds onto the existing e-80SC vertical in-line pump line. With several seal options and the addition of 10 large in-line pumps to the current e-80 offering, the e-80SC-XL meets the competitive and growing demands of the industry. In addition to best-in-class hydraulic performance with industry-leading efficiencies, the e-80SC-XL's vertical installation boasts a smaller footprint and its space-saving high-head application has a low operating and maintenance cost.

Ideal where there is demand for higher flow and head applications, such as heating and cooling systems, light industrial processes and general service; competitive lead times.

# EXPLORE INDUSTRY TRENDS AND KEY ISSUES WITH BELL & GOSSETT EXPERTS



Bell & Gossett is committed to helping our customers in the commercial building sector build better with energy-efficient, sustainable solutions, including plumbing and HVAC system design. Our forward-thinking subject matter experts possess a professional skill set deeply rooted in the hydronic heating and cooling industry. They are an unmatched resource to provide insight into numerous issues and relevant topics impacting the commercial building market. Interested attendees are invited to meet with Bell & Gossett experts at **Booth B3889** during the AHR Expo to learn how Bell & Gossett is building better with our latest products and technologies:

- **BUILDING BETTER PLATFORM:** As part of this platform, Bell & Gossett continues to identify ways to prioritize sustainability and support Xylem's overall decarbonization and net zero efforts.
- **E-1510 PUMP WITH HYDROVAR:** This new integrated motor and variable speed drive solution with built-in intelligence and embedded IoT connectivity extends pump lifecycle and reduces cost of ownership.
- **DIGITAL SOLUTIONS: AVENSOR AND OPTIMIZE™:** Our digital solutions deliver cost efficiencies and a new level of connectivity through simple-to-use smart features.
- **HIGH-EFFICIENCY GASKETED PLATE HEAT EXCHANGERS (GPX) PRODUCTS:** Our new additions to the GPX product line feature the addition of high-efficiency "X" plates to deliver increased performance in a smaller footprint that support heat transfer applications.
- **NEXT GENERATION LOW WATER CUT OFF (LWCO):** The expansion of this product line includes the boilerwize™ FPC-1000, the industry's first field-programmable New Generation Control, which simplifies installation and allows for faster order fulfillment.
- **SERIES E-90E SMART PUMP:** With its ability to communicate with other building systems and high efficiency hydraulic design, the e-90E Smart Pump maximizes pump performance, lowers energy cost and helps meet government regulations.
- **TECHNOFORCE™ HVAC PACKAGED PUMP SYSTEM:** This all-in-one HVAC pumping system package comes fully assembled to reduce labor costs and time.
- **SERIES E-80SC-XL VERTICAL IN-LINE PUMP:** Along with best-in-class hydraulic performance and industry-leading efficiencies, the e-80SC-XL boasts a smaller footprint and space-saving high head application for low operating and maintenance costs.
- **INDUSTRY EDUCATION: TRAINING AND PROFESSIONAL SKILLS DEVELOPMENT:** Bell & Gossett provides industry professionals opportunities to learn valuable skills and gain critical application expertise.
- **COALESCING REMOVAL SEPARATORS (CRS) AND SYSTEM BALANCE:** Our CRS separators lower energy costs and improve comfort by removing poor heat transfer media like air and sediment from system fluid.

# EXPLORE INDUSTRY TRENDS AND KEY ISSUES WITH BELL & GOSSETT EXPERTS



**DAVE FLINTON** is senior vice president, chief innovation, technology and product management officer, leading the company's technology and innovation strategy and global product portfolio. In this role, Dave and his team develop and commercialize advanced technologies and innovations that create sustainable benefits for customers and communities. He and his team also lead Xylem's external innovation efforts, bringing together a broad and global network of innovation partners to incubate and accelerate development of emerging and breakthrough solutions.

**ALAN JONES** is the global product manager for Bell & Gossett centrifugal pumps. He holds a bachelor of science degree in systems engineering from the United States Military Academy at West Point, and a master's in business administration from Syracuse University. He is an ASHRAE chapter member focused on customer experience, energy efficiency, system integration and value generation.

**JAREK BEREZOWSKI** is product manager, steam specialties, for Bell & Gossett. With Xylem for over 10 years, he previously held the position of assistant product manager, steam specialties. Prior to that, he was a product specialist working with McDonnell & Miller and Hoffman specialty product lines.

**STEPHEN CLARK** is director, intelligent solutions, for Xylem, developing and executing digital solution product strategies and initiatives to transform the company's core products and provide enhanced customer value through digitization. With over 25 years of industry experience, he has successfully created products for the industrial, commercial building and water utility markets.

**JENNIFER FRERES** is the global product manager for Bell & Gossett centrifugal pumps, leading new product development and strategic planning initiatives for the product line. She has nearly 25 years of experience in global product management, supply chain, operations and customer service.

**CHRIS KERBACH** is the Americas product line manager for Bell & Gossett's Engineered Specialties group. He has been with Xylem for 15 years, providing application knowledge and product management for pump accessories, air and sediment separators and balance products. He holds a bachelor of science degree in mechanical engineering from the University of Illinois at Urbana-Champaign.

**JIM KLIMEK** is the global product manager, heat transfer, for Xylem. Drawing on more than 20 years of industry experience, he establishes and executes product strategy, including supporting new developments, product enhancements, and emerging market localization efforts.

**MIKE LICASTRO** is the training and education manager at Bell & Gossett for Commercial Building Services and HVAC, bringing nearly 25 years of experience in system knowledge and training. He oversees the Little Red Schoolhouse and all training functions related to HVAC, steam and plumbing system design, product application, service and maintenance.

**BRIAN THOMAS** is assistant product line manager, centrifugal pumps, for Bell & Gossett. He is responsible for new product development to strengthen the company's innovation and technology position, drive growth in emerging markets and improve ease of doing business. With nearly 20 years of product management experience at Xylem, he also focuses on value optimized design opportunities to improve the overall product line.

**JAMES WILKINSON** is the regional product manager, packaged systems, for Xylem's Americas region. In this role, he is responsible for executing the regional product strategy, including pressure boosting and HVAC packages.

To book a meeting or a solutions demo with one of the above subject matter experts, please contact **Sophie Gilbert** at **414.614.7084** or **sgilbert@braniganinc.com**.