



HYPACK
a xylem brand

Sounding Better!

Busy March in Europe

By Boris Schulze

March is one of the busiest months for us. Although it is still cold and sort of winter in Europe, everybody wakes up and is getting ready for the survey season. The season start somehow seems to be the Oceanology International event in London or the Ocean Business event. This year it is Oceanology and for us it was a bit different for us. In the past years, we always shared a small booth with our reseller Del Norte. This year, we exhibited in the large Xylem stand, together with all the other Xylem brands: Aanderaa, SonTek, Tideland and YSI. It was quite a change, but also nice as we saw lots of interest and had the chance to sit down with visitors and chat. Lots of people came by to ask for the new HYPACK® 2018 release and training DVDs. We had our Nexus 800 drone on the stand as well, which attracted lots of interest. This new technology sees more and more acceptance and will be the future of land surveying as it is fast, safer and gives you unbelievable data resolution!



Another meeting we attended in March was a Training Camp in the Lake District in the UK where most European SonTek Dealers came together at the lake of Ullswater to learn about HYPACK® and the SonTek HydroSurveyor. We had two great days, with lots of practical exercises. We all used various vehicles to map part of the lake with the SonTek HydroSurveyor: We had the rQPOD, an autonomous small survey vehicle from Xylem UK, which was preprogrammed and then sent off to map the lake using HYPACK® as navigation and data acquisition software. We used the same type of vehicle remotely operated, and one towed next to a small RHIB. On the second day, we merged all the data from the various vehicles and learned how to quickly process the data and generate output data and charts. It

was good to see that, in two days, the resellers learned how to use HYPACK®. With a bit more practice we should see more experts in Europe!

FIGURE 1. *The Autonomous rQPOD on its Mission with HYPACK® Onboard!*



Have fun!
Boris
Boris@hypack.com