



Water One® Operating Contracts

Outsourcing water treatment solutions has gained acceptance for good reason: It works. As a tool for industries that utilize water or steam in their operations — or that generate wastewater — outsourcing can eliminate operating and expense risks, ensure safe and compliant operations, improve cash flow, and maximize the life and efficiency of your operating facilities. Along with these benefits, companies that rely on outsourced services still maintain strategic control of their operations, both now and in the future.

With the vast array of technologies and treatment solutions available today, more and more businesses are turning to Xylem water specialists to operate and maintain their water and wastewater treatment systems. Utilizing a proven holistic approach, we will evaluate your operation from a system-wide perspective, then provide a custom-tailored solution that will fulfill your specific requirements.

Xylem will reduce the financial and operational uncertainty of managing your water.

We know that your focus is to safely, efficiently and profitably produce quality products. We can help you do that through our core competency — the management of water, wastewater, utilities and related assets. Allowing Xylem to be your single-source treated water solution will enable you to apply more time and resources toward your company's core competencies and those assets that improve your overall financial performance.

Operating contracts to meet your water management needs

- Focus on core competency
- Guarantee water quality & quantity
- Reach safety & compliance goals
- Achieve budget security
- Improve balance sheet
- Increase return on investment



Operating your system safely, efficiently, and reliably is our top priority

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Water One OC from Xylem enables you to monetize your water-related assets to improve your balance sheet. We'll shoulder the risks of operating your water facility and enhance its performance with solutions tailored specifically to your requirements. Your control is always ensured through carefully constructed contracts that allow for operational changes in influent/effluent quality and volume based on regulatory demands or the strategic needs of your business.

Achieving consistent water quality and quantity is a complex task that begins by working to understand your needs.

Working with your plant and process technical staff, our field sales and engineering personnel begin with a site and process evaluation to develop a solution customized to your requirements. Our detailed survey is normally completed within a single on-site visit and includes:

- Determine potential benefits, technical options and economic impact
- Examine the physical layout for all space and utility constraints
- Familiarize our engineering and service personnel with your safety protocol
- Sample and analyze your feed water quality
- Evaluate water conservation, reuse and recycle alternatives
- Analyze your plant's effluent and ways to reduce waste streams
- Review operating, manpower and chemical costs
- Understand your water needs both now and in the future

From intake to outfall, we serve all industries that utilize water and generate wastewater in their processes, including automotive, metal, HPI/CPI, power, pulp and paper, food and beverage, microelectronics, pharmaceutical/biotech, and medical research.

xylem.com



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